

Poligovern

Open-source library for AI governance infrastructure.

The Problem.

Enterprises are adopting AI at scale. Governance is the bottleneck.

- No audit trail — who used what model, with what data?
- No cost control — per-team budgets, anomaly detection, attribution
- PII/PHI sent to external LLMs with no redaction
- Prompts in plaintext in Git — no encryption or access control
- No alternative to public LLMs — shadow usage, no visibility

Current SaaS tools: data leaves your VPC, vendor lock-in, closed source, per-token markup, long procurement.

Gap: Security wants auditable code. Engineering wants flexibility. Finance wants cost clarity. No solution gives all three.

The Solution.

Poligovern - Open-source AI governance library. An infrastructure and not a service.

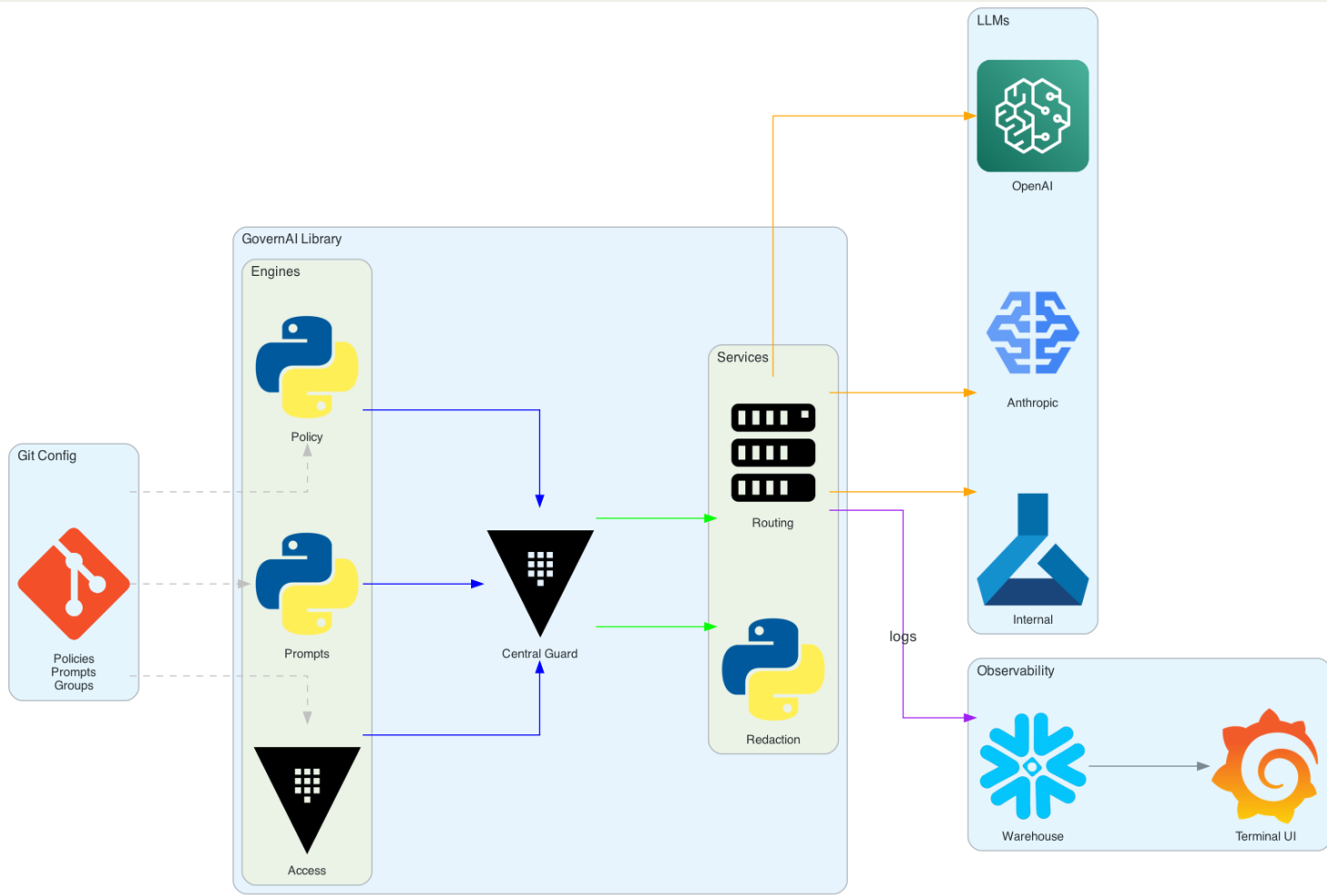
- Policy as code — Git-controlled rules, budgets, model access
- PII/PHI redaction — tokenize before LLM, reconstruct on response
- Centralized audit — all requests logged to your warehouse
- Cost control — per user/team/agent token tracking and limits
- Prompt library — encrypted, versioned, access-controlled

Like dbt, but for AI governance. Infrastructure, not a service.

How it works?

Request flow: Authenticate → Policy check → Redact PII → Route to LLM → Reconstruct → Log to warehouse → Return to user.

- Library — pip install poligovern
- Keys in your secrets manager, injected at runtime
- Policies as YAML in Git (environments, enforcement modes)
- Logs in your warehouse (Snowflake/BigQuery) with RLS



Why now?

- Every large enterprise has AI initiatives; governance lags
- EU AI Act, GDPR, HIPAA push for audit trails and data protection
- First-gen SaaS gateways: closed source, data leaves VPC, lock-in

Pattern: Terraform, dbt, Kong — infrastructure moved from SaaS to open source.

AI governance is next.

Market.

- TAM: Enterprises adopting LLMs (Fortune 500, mid-market)
- Target: Platform teams, security/compliance, engineering at scale
- No dominant open-source governance solution yet

Comparison.

| | SaaS | Poligovern |
|-------------|-------------------|-----------------------|
| Deployment | Vendor proxy | Library in your infra |
| Data | Leaves VPC | Stays in your VPC |
| Code | Closed | Open source |
| Integration | Vendor onboarding | pip install |
| Pricing | Per-token markup | No markup |
| Audit logs | Vendor DB | Your warehouse |
| Lock-in | High | None |

Business Model.

| | Free | Paid (\$50K/year) |
|------------|--|----------------------------------|
| Core | Library, policy, redaction, routing | Multi-tenant |
| Features | Warehouse logging | Advanced redaction, SSO/SAML |
| Support | Community | Priority support, SLAs |
| Compliance | — | Reporting (SOC2, HIPAA, GDPR) |

Go-to-Market

| Phase | Focus | Target |
|-------------|---|--|
| 1 (0–6 mo) | Open-source launch, docs, integrations | Git Hub1,000 stars, 50 companies evaluating |
| 2 (6–12 mo) | Design partners, case studies, enterprise tier | 10 paying customers |
| 3 (Year 2) | Managed option, marketplace, partners | 100+ enterprises |

The Ask - \$1.5M Pre-seed

Engineering 70%

- Build in phases: policy + secrets → redaction + routing → RBAC + quotas → portal + SSO.
- Ship v1.0 in 12 months.

GTM 20% - Integrations, docs, community

Ops 10% - Legal, infra, hiring

12-month milestone

- v0.5 (6 mo): Redaction, prompts, warehouse logging
- v1.0 (12 mo): Full library + UI
- 20+ pilots, \$100K ARR

Thanks!

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